# CONSISTENT CLIENTS

# My Dream Client

**Problem:**

**Name:** **Age:**

**Employment:** **Income:**

**Immediate Goal:** **Long Term Goal:**

**Current Language:**

**Future Language:**

Lisa@PowerofTouchforAnimals.com

# My Dream Client

**Challenges:**

**How I can overcome challenges:**

**Objections:**

**Answers to Objections:**

**Where can I find them:**

# Referral Partners

**Traits:**

- **Knows lots of my dream clients**
- **Is in a position to know about each animal, or can find out**
- **Occupies a position of trust with the owner**
- **Wants what is best for their clients**

**Potentials:**