





THE BLUE MOUNTAINS REAL ESTATE

MARKET SNAPSHOT: THIRD QUARTER 2023



Q3-2023

+39% FROM Q3/2022

+53% FROM Q3/2022

+5% FROM Q3/2022

-10% FROM Q3/2022



VOLUME SALES \$80,306,000



66

SALES/LISTINGS RATIO 27%



\$1,216,758



2023 YEAR-TO-DATE

-29% FROM 2022

-13% FROM 2022

-12% FROM 2022

-18% FROM 2022



VOLUME SALES \$242,252,600



214

UNIT SALES

SALES/LISTINGS **RATIO**

AVERAGE



SALE PRICE \$1,132,021



+58% FROM 2022

-16% FROM 2022

-19% FROM 2022

-27% FROM 2022

-54% FROM 2022



UNIT SALES UNDER \$500K 35

UNIT SALES UNIT SALES \$500K-\$799K \$\$800K-\$999K 52

UNIT SALES \$1M-\$1.499M 26 55

UNIT SALES \$1.5M-\$1.499

UNIT SALES \$2M+ 22











2023 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



-18% FROM 2022

+21 DAYS FROM 2022

-16% FROM 2022



VOLUME SALES \$182,508,000













117







CONDOMINIUMS

-37% FROM 2022



+12 DAYS FROM 2022

-10% FROM 2022



VOLUME SALES \$38,075,200



71

AVERAGE DAYS-**ON-MARKET** 47



AVERAGE SALE PRICE \$536,270







TOWNHOUSES

-39% FROM 2022

-24% FROM 2022 +22 DAYS FROM 2022

-20% FROM 2022



VOLUME SALES \$21,669,400

UNIT SALES

26

AVERAGE DAYS-ON-MARKET

44



AVERAGE SALE PRICE \$833,438



