





SOUTHERN GEORGIAN BAY REAL ESTATE

MARKET SNAPSHOT: SEPTEMBER 2023



Q3-2023

+15% FROM Q3/2022

+14% FROM Q3/2022

-2% FROM Q3/2022

+.003% FROM Q3/2022



VOLUME SALES \$124,852,950



UNIT SALES

144

SALES/LISTINGS RATIO

29%



SALE PRICE \$867.034



2023 YEAR-TO-DATE

-14% FROM 2022

-3% FROM 2022

-10% FROM 2022

-12% FROM 2022



VOLUME SALES \$1,137,489,473



UNIT SALES 1306



AVERAGE



SALE PRICE \$870,972





FROM 2022

+26% FROM 2022

-22% FROM 2022

-30% FROM 2022

-30% FROM 2022

-42% FROM 2022



UNIT SALES UNDER \$500K 175

UNIT SALES \$500K-\$799K 586



UNIT SALES \$\$800K-\$999K 239



UNIT SALES \$1M-\$1.499M 199



UNIT SALES \$1.5M-\$1.499 65



UNIT SALES \$2M+ 43











2023 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



-4% FROM 2022 +18 DAYS FROM 2022

-13% FROM 2022



VOLUME SALES \$906,501,798



UNIT SALES

950

AVERAGE DAYS-**ON-MARKET** 40





AVERAGE SALE PRICE \$954,212



CONDOMINIUMS











VOLUME SALES \$91,507,700







AVERAGE SALE PRICE \$586,588





156



53





TOWNHOUSES

+2% FROM 2022

FROM 2022

+17%

+23 DAYS FROM 2022





VOLUME SALES \$139,479,975

AVERAGE DAYS-**UNIT SALES** ON-MARKET 41

AVERAGE SALE PRICE \$697,400

-12%





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