





GREY HIGHLANDS REAL ESTATE

MARKET SNAPSHOT: THIRD QUARTER 2023



Q3-2023

-37% FROM Q3/2022

-40% FROM Q3/2022

-10% FROM Q3/2022

+4% FROM Q3/2022

VOLUME SALES \$14,442,000





AVERAGE SALE PRICE \$802,333









2023 YEAR-TO-DATE

-33% FROM 2022

-26% FROM 2022

-7% FROM 2022

-10% FROM 2022

VOLUME SALES \$57,477,335

UNIT SALES

72

SALES/LISTINGS **RATIO**

36%

AVERAGE SALE PRICE

\$798,296

-7% FROM 2022

-14% FROM 2022

-25% FROM 2022

-53% FROM 2022

-56% FROM 2022 EOUAL TO 2022

UNIT SALES UNDER \$500K 14

UNIT SALES \$500K-\$799K 32

UNIT SALES

\$800K-\$999K 12

UNIT SALES \$1M-\$1.499M

UNIT SALES \$1.5M-\$1.999

UNIT SALES \$2M+ 1















2023 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES

-33% FROM 2022

-27% FROM 2022 +32 DAYS FROM 2022

-9% FROM 2022

VOLUME SALES \$55,871,435



AVERAGE DAYS-**ON-MARKET** 63



SALE PRICE \$809,731





69









CONDOS/TOWNS

-33% FROM 2022





-33% FROM 2022



VOLUME SALES \$1,605,900



UNIT SALES

3

AVERAGE DAYS-**ON-MARKET** 19

AVERAGE SALE PRICE \$535,300











RESIDENTIAL LAND

-83% FROM 2022

-76% FROM 2022







VOLUME SALES \$1,628,000



UNIT SALES



AVERAGE DAYS-**AVERAGE** SALE PRICE ON-MARKET \$232,521 72

