





THE BLUE MOUNTAINS REAL ESTATE

MARKET SNAPSHOT: THIRD QUARTER 2020



Q3-2020

+170% FROM Q3-2019

+109% FROM Q3-2019

+35% FROM Q3-2019

+30% FROM Q3-2019



VOLUME SALES \$198,041,578



UNITSALES

215

SALES/LISTINGS **RATIO** 93%





2020 YEAR-TO-DATE



+65% FROM 2019

+34% FROM 2019

+13% FROM 2019

+23% FROM 2019



VOLUME SALES \$315,167,271 **UNIT SALES**

362

SALES/LISTINGS RATIO 66%

AVERAGE SALE PRICE \$870,628

-18% FROM 2019

+1% FROM 2019 +4%

+159% FROM 2019

+146% FROM 2019

+105% FROM 2019



UNITSALES UNDER \$300K 31

UNIT SALES \$300K-\$499K 68

FROM 2019

UNITSALES \$500K-\$799K 101

UNITSALES \$800K-\$999K 57

UNITSALES \$1M-\$1,499M 64



41







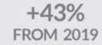
2020 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



VOLUME SALES \$249,898,388



UNIT SALES 222

+4% FROM 2019

AVERAGE DAYS-**ON-MARKET** 59

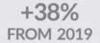
+22% FROM 2019



AVERAGE SALE PRICE \$1,125,668



CONDOMINIUMS





+22% FROM 2019



UNIT SALES 140

-28% FROM 2019



AVERAGE DAYS-**ON-MARKET** 49



AVERAGE SALE PRICE \$466,206

+13%

FROM 2019





VACANT LAND

+38% FROM 2019



VOLUME SALES \$16,040,000

+90% FROM 2019



UNIT SALES 38

-9% FROM 2019



AVERAGE DAYS-**ON-MARKET** 96



-21%

AVERAGE SALE PRICE \$422,105



