





GREY HIGHLANDS REAL ESTATE MARKET SNAPSHOT: SECOND QUARTER 2023



Q2-2023

-15% FROM Q2/2022

-3% FROM Q2/2022

+12% FROM Q2/2022

-13% FROM Q2/2022



VOLUME SALES \$27,506,935



SALES/LISTINGS RATIO 39%

AVERAGE SALE PRICE \$834,756





33







2023 YEAR-TO-DATE

-30% FROM 2022

-18% FROM 2022

-4% FROM 2022 -15%



VOLUME SALES \$43,690,335



UNIT SALES 55



FROM 2022



AVERAGE SALE PRICE \$794,370



+67% FROM 2022

+4% FROM 2022 -23%

-61% FROM 2022

-60% FROM 2022 EOUAL TO 2022



UNIT SALES UNDER \$500K 10

UNIT SALES \$500K-\$799K 25



UNIT SALES \$800K-\$999K 10



UNIT SALES \$1M-\$1.499M



UNIT SALES \$1.5M-\$1.999M



UNIT SALES \$2M+





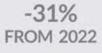




2023 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



-20% FROM 2022

+133% FROM 2022

-14% FROM 2022



VOLUME SALES \$42,084,435



AVERAGE DAYS-**ON-MARKET** 63



AVERAGE SALE PRICE \$809,316



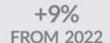


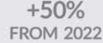
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VOLUME SALES \$1,605,900

VOLUME SALES

\$1,085,000



UNIT SALES

3

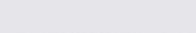
AVERAGE DAYS-**ON-MARKET** 19



AVERAGE SALE PRICE \$535,300







RESIDENTIAL LAND



-85% -76% FROM 2022 FROM 2022



UNIT SALES

5

AVERAGE DAYS-

-39% FROM 2022



FROM 2022

+66%

ON-MARKET 88



AVERAGE SALE PRICE \$217,000





