



# COLLINGWOOD REAL ESTATE MARKET SNAPSHOT: SECOND QUARTER 2023



## Q2-2023

+7%  
FROM Q2/2022

VOLUME SALES  
**\$136,409,599**

+17%  
FROM Q2/2022

UNIT SALES  
**157**

+3%  
FROM Q2/2022

SALES/LISTINGS  
RATIO  
**39%**

-8%  
FROM Q2/2022

AVERAGE  
SALE PRICE  
**\$868,851**

## 2023 YEAR-TO-DATE

-18%  
FROM 2022

VOLUME SALES  
**\$210,068,199**

-8%  
FROM 2022

UNIT SALES  
**237**

-10%  
FROM 2022

SALES/LISTINGS  
RATIO  
**38%**

-14%  
FROM 2022

AVERAGE  
SALE PRICE  
**\$848,389**

+88%  
FROM 2022

UNIT SALES  
UNDER \$499K  
**32**

+24%  
FROM 2022

UNIT SALES  
\$500K-\$799K  
**93**

-26%  
FROM 2022

UNIT SALES  
\$800K-\$999K  
**56**

-28%  
FROM 2022

UNIT SALES  
\$1M-\$1.499M  
**42**

-62%  
FROM 2022

UNIT SALES  
\$1.5M-\$1.499  
**9**

-44%  
FROM 2022

UNIT SALES  
\$2M+  
**5**

NOTE: All MLS® sales data in this report comes from the Lakelands Association Of REALTORS® and refers specifically to residential sales as of July 3, 2023.. While deemed to be reliable, Royal LePage Locations North assumes no responsibility for errors and omissions.

# 2023 TOTAL SALES BY TYPE



## SINGLE-FAMILY HOMES



## CONDOMINIUMS



## TOWNHOUSES

