



COLLINGWOOD REAL ESTATE MARKET SNAPSHOT: FIRST QUARTER 2022



OVERVIEW

- RECORD VOLUME SALES, UP **5%** FROM Q1-2021'S PREVIOUS HIGH, WITH THE FOURTH BEST EVER Q1 UNIT SALES, DESPITE BEING DOWN **18%** FROM Q1-2021.
- NEW LISTINGS DOWN **19%** FROM Q1-2021; EXPIRED LISTINGS DOWN **14%**; SALES/LISTINGS RATIO OF **74%** EQUAL.
- AVERAGE SALES PRICE INCREASE OF **28%** FROM Q1-2021, WITH THE AVERAGE DAYS-ON-MARKET DOWN **6** DAYS.
- SELLERS' MARKET: DEMAND FOR LISTINGS EXCEEDS SUPPLY.



FIRST QUARTER 2022



NOTE: All MLS® sales data in this report comes from the Southern Georgian Bay Association Of REALTORS® and refers specifically to residential sales as of April 3, 2022. While deemed to be reliable, Royal LePage Locations North assumes no responsibility for errors and omissions.

2022 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



CONDOMINIUMS



TOWNHOUSES

