



GREY HIGHLANDS REAL ESTATE MARKET SNAPSHOT: FIRST QUARTER 2021



OVERVIEW

- RECORD VOLUME SALES, UP **129%** FROM Q1-2020'S PREVIOUS HIGH, ALONG WITH THE SECOND BEST UNIT SALES EVER, DOWN **2%** FROM Q1-2012'S BENCHMARK
- NEW LISTINGS UP **2%** FROM Q1-2020, EXPIRED LISTINGS DOWN **40%**; SALES/LISTINGS RATIO OF **89%** UP **24%**
- RECORD AVERAGE SALES PRICE, UP **64%** FROM Q1-2020, WITH THE AVERAGE DAYS-ON-MARKET DOWN **40** DAYS
- SELLERS' MARKET: DEMAND FOR LISTINGS EXCEEDS SUPPLY



FIRST QUARTER 2021



NOTE: All MLS® sales data in this report comes from the Southern Georgian Bay Association Of REALTORS® and refers specifically to residential sales as of April 3, 2021. While deemed to be reliable, Royal LePage Locations North assumes no responsibility for errors and omissions.

2021 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



CONDOS/TOWNS



VACANT LAND

