



# COLLINGWOOD REAL ESTATE MARKET SNAPSHOT: FIRST QUARTER 2021



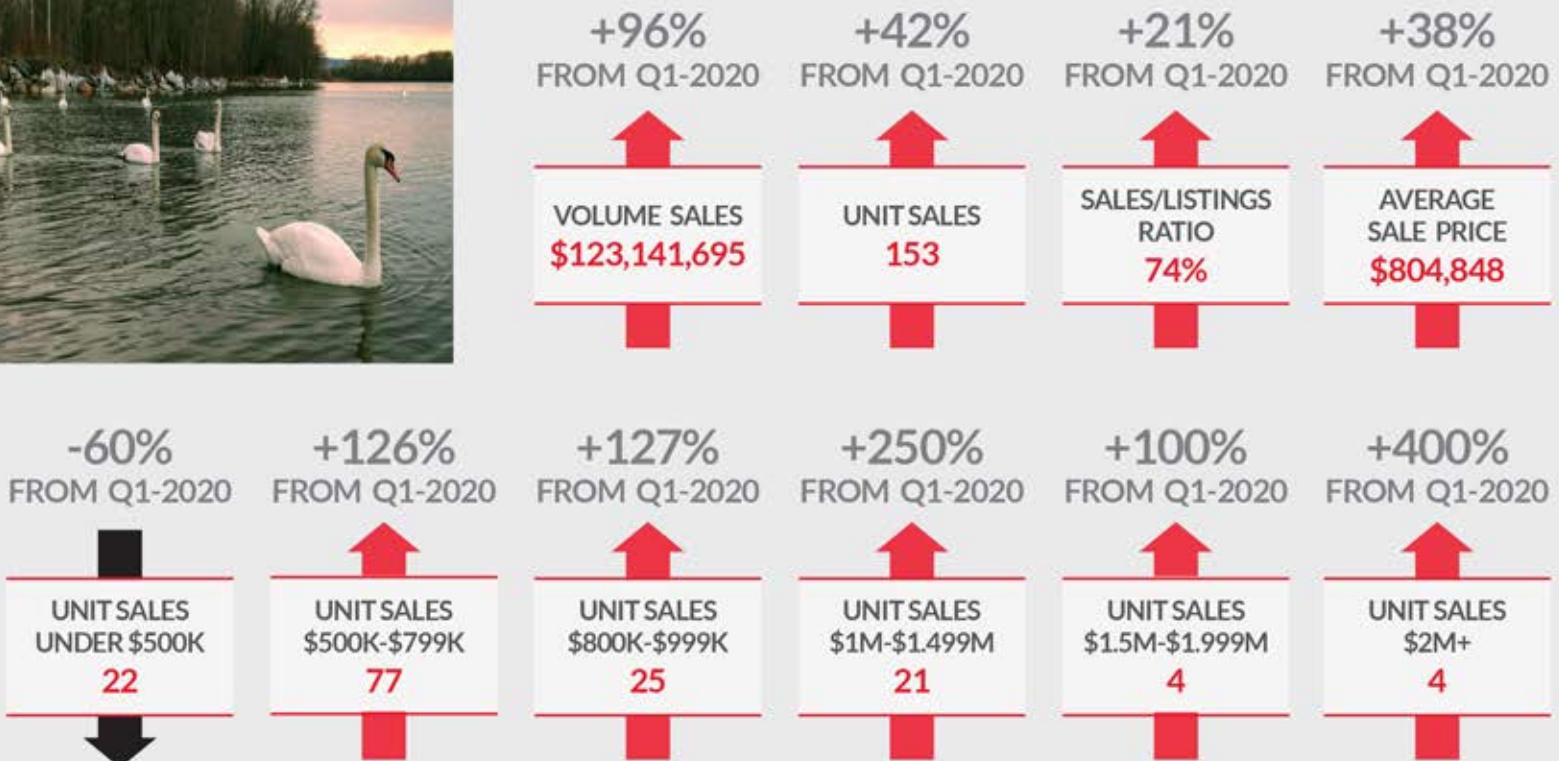
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## OVERVIEW

- RECORD VOLUME SALES, UP **96%** FROM Q1-2020'S PREVIOUS HIGH, TOGETHER WITH RECORD UNIT SALES, UP **18%** FROM Q1-2017'S FORMER BENCHMARK.
- NEW LISTINGS UP **1%** FROM Q1-2020, EXPIRED LISTINGS DOWN **78%**; SALES/LISTINGS RATIO OF **74%** UP **21%**
- AVERAGE SALES PRICE INCREASE OF **38%** FROM Q1-2020, WITH THE AVERAGE DAYS-ON-MARKET **17** DAYS
- SELLERS' MARKET: DEMAND FOR LISTINGS EXCEEDS SUPPLY



## FIRST QUARTER 2021



NOTE: All MLS® sales data in this report comes from the Southern Georgian Bay Association Of REALTORS® and refers specifically to residential sales as of April 3, 2021. While deemed to be reliable, Royal LePage Locations North assumes no responsibility for errors and omissions.

# 2021 TOTAL SALES BY TYPE



## SINGLE-FAMILY HOMES



## CONDOS/TOWNS



## VACANT LAND

