





CLEARVIEW REAL ESTATE

MARKET SNAPSHOT: FIRST QUARTER 2021



OVERVIEW

- RECORD VOLUME SALES, UP 86% FROM Q1-2017'S PREVIOUS HIGH, ALONG WITH RECORD UNIT SALES, UP 15% FROM O1-2017'S FORMER BENCHMARK
- NEW LISTINGS DOWN 1% FROM Q1-2020, EXPIRED LISTINGS DOWN 79%: SALES/LISTINGS RATIO OF 91% UP 49%
- AVERAGE SALES PRICE INCREASE OF 24% FROM Q1-2020, WITH THE AVERAGE DAYS-ON-MARKET DOWN 22 DAYS
- SELLERS' MARKET: DEMAND FOR LISTINGS EXCEEDS SUPPLY



FIRST QUARTER 2021

+168% FROM Q1-2020 FROM Q1-2020 FROM Q1-2020 FROM Q1-2020

+116%

+49%

+24%

VOLUME SALES \$71,911,345

UNIT SALES 82

SALES/LISTINGS RATIO 91%

AVFRAGE SALE PRICE \$876,963

-25% FROM 01-2020

+186% FROM Q1-2020

+267% FROM Q1-2020 +1100%

-25%

+400% FROM Q1-2020 FROM Q1-2020 FROM Q1-2020

UNITSALES UNDER \$500K 12

UNITSALES \$500K-\$799K 40

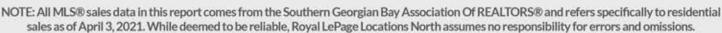
UNITSALES \$800K-\$999K 11

UNITSALES \$1M-\$1,499M 12

UNITSALES \$1.5M-\$1.999M











2021 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES





CONDOS/TOWNS





VACANT LAND

