

## 2019 O LEVEL POA PAPER 2

## SUGGESTED SOLUTIONS



Income statement for the year ended 30 April 2019

| meetine statement for the year ended so hom          | _010   |                 |           |
|--|--------|-----------------|-----------|
|  | \$     | \$              |           |
| Sales revenue (147215+2000)                          | 149215 |                 | 1         |
| Less: Sales returns                                  | 1280   |                 | 0.5       |
| Net sales revenue                                    |        | 147935          |           |
| Less: cost of sales                                  |        | 99720           | 0.5       |
| Gross Profit   |        | 48215           |           |
| Add: Other income                                    |        |                 |           |
| Comission income (5470+250)                          | 5720   |                 | 1         |
| Discout received                                     | 450    |                 | 0.5       |
|  |        | 6170            |           |
| Less: Expenses                                       |        |                 |           |
| Rental expense (12/18*14400)                         | 9600   |                 | 1         |
| Wages and salaries expense (23000+1250)              | 24250  |                 | 1         |
| Motor van expense (3610-1500)                        | 2110   |                 | 1         |
| General expense                                      | 3100   |                 | 0.5       |
| Discount allowed                                     | 285    |                 | 0.5       |
| Depreciation on Motor vehicles (20% x [62,000-22320) | 7936   |                 | 1         |
| Impairment loss on trade receivables (545-340)       | 205    |                 | 1         |
|  |        | 47486           |           |
| Due fit fourther work                                |        | C 000           | 0.5       |
| Profit for the year                                  |        | 6,899           | 9.5       |
|  |        | Format<br>Total | 0.5<br>10 |
|  |        | iUldi           | ΤÜ        |

Ziqian Balance Sheet as at 30 April 2019

| <u>Assets</u>                       | \$                           | \$       | \$             | \$     |
|-------------------------------------|------------------------------|----------|----------------|--------|
| Non-current assets                  | Cost                         | Acc. Dep | Net book value |        |
| Motor vehicles                      | 62,000                       | 30256    | 31,744         |        |
| Office equipment                    | 350                          |          | 350            |        |
| Total non-current assets            |                              |          |                | 32,094 |
|                                     |                              |          |                |        |
|                                     |                              |          |                |        |
| <u>Current assets</u>               |                              |          |                |        |
| Inventory                           |                              |          | 10245          |        |
| Trade receivables (13290+2000)      |                              | 15,290   |                |        |
| Less: Allowance for impairment of t | rade <mark>rec</mark> eivabl | 545      |                |        |
| Net Trade receivables               |                              |          | 14,745         |        |
| Commission receivable               |                              |          | 250            |        |
| Prepaid rent expense                |                              |          | 4800           |        |
| Cash at bank                        |                              |          | 5041           |        |
| Total current assets                |                              |          |                | 35081  |
| Total As <mark>sets</mark>          |                              |          |                | 67,175 |
| Carrity, and lightliting            |                              |          |                |        |
| Equity and liabilities              |                              |          |                |        |
| Owner's equity  Capital, 1 May 2018 |                              |          | 57911          |        |
| Add: Profit for the year            |                              |          | 6,899          |        |
| Less: Drawings (7550+1500)          |                              |          | 9050           |        |
| Total equity                        |                              |          | 9030           | 55,760 |
| Total equity                        |                              |          |                | 33,700 |
| Current Liabilities                 |                              |          |                |        |
| Trade payables                      |                              |          | 9815           |        |
| Accrued wages and salaries expense  | 2                            |          | 1250           |        |
| Other payable                       | -                            |          | 350            |        |
|                                     |                              |          |                |        |
| Total current liabilities           |                              |          |                | 11415  |
| Total Equity and Liabilities        |                              |          |                | 67,175 |
|                                     |                              |          |                | Format |
|                                     |                              |          |                | Total  |
|                                     |                              |          |                |        |

2 a) Ownership of company that is issued to shareholders to raise capital for the business.

b) Advantages of a company:

| ′. |                        | · T ·  |  |  |
|----|------------------------|--|--|--|
|    | Investment and returns | Shareholders' losses are capped at the amount invested     |  |  |
|    | Ability to raise funds | Banks are more willing to lend a business. It is easier to |  |  |
|    |                        | raise capital via the issuance of shar <mark>es.</mark>    |  |  |
|    |                        |  |  |  |
|    | Transfer of ownership  | Easy of transfer. Shares can be transferred easily on      |  |  |
|    |                        | the consent of all partners.                               |  |  |

c) Stewardship: A steward does not own but is given the responsibility to manage the business. The accounting information system provides the owner with information on how the business.

| d)                 |        | Issued share capital             |        |                  |
|--------------------|--------|----------------------------------|--------|------------------|
|                    | 2018   |                                  | Dr(\$) | Cr(\$) Bal(\$)   |
|                    | Apr 1  | Balance b/d                      |        | 195,000 Cr       |
|                    | 2019   |                                  |        |                  |
|                    |        | Cash at bank                     |        |                  |
|                    | Mar 31 | (50000 shares x \$1.30)          |        | 65000 260,000 Cr |
|                    |        |                                  |        |                  |
|                    | Apr 1  | Ba <mark>lan</mark> ce b/d       |        | 260,000 Cr       |
|                    |        |                                  |        |                  |
| e) Journal Entries |        |                                  |        |                  |
|                    | Dr     | R <mark>etai</mark> ned earnings | 85,800 |                  |

85,800

Being the transfer of loss for the year to the retained earning account

Cr Profit and loss

FAILED SEC 3 EOY?

## MASTER POA BASICS

THIS NOV & DEC WITH CALEB HO

**CALL NOW** 



|    |                   | 0_00, _00  | 0=00.1, =0=0                      |  |  |
|----|-------------------|--|-----------------------------------|--|--|
| i) |                   | Net sales revenue - Cost of sales = Gross profit |                                   |  |  |
|    |                   | Gross profit margin = 21%.                       | Gross profit margin = 18.5%.      |  |  |
|    |                   | Therefore, gross profit is 21%                   | Therefore, gross profit is 18.5%  |  |  |
|    |                   | and net sales revenue is 100%                    | and net sales revenue is 100%     |  |  |
|    |                   |  |                                   |  |  |
|    | Net sales revenue | 87150/21*100 <b>= \$415,000</b>                  | 97125/18.5*100 <b>= \$525,000</b> |  |  |

|     |          | Gross profit margin - % expenses to net sales revenue = Profit margin |                             |  |  |  |
|-----|----------|---|-----------------------------|--|--|--|
|     |          | Expenses = 21%-12% = 9%   | Expenses = 18.5%-7.5% = 11% |  |  |  |
| ii) | Expenses | 9% x \$415,000 = \$37,35 <mark>0</mark>                               | 11% x \$525,000 = \$57,750  |  |  |  |

The gross profit is on a downward trend. The gross profit margin has worsen from 21% in 2018 to 18.5% in 2019.

The decreasing trend is likely due to the changing of suppliers many times within the year. Fatin may not have been able to suggests that the cost of sales has increased due to a new supplier.

This is supported by the increase in NSR from 415000 in 2018 to 525000 in 2019

The profit margin has worsen from 12% in 2018 to 7.5% in 2019.

Correspondingly, the percentage of expenses to turnover has increased from 9% in 2018 to 11% in 2019.

This is likely due to the increased rental cost from the expansion as well as the increase in advertising and promotions undertaken to drive up the sales revenue.

Another reason for the decrease in profitability is due to the increased amount of additional staff costs to provide personal services

Overall, even though there is a higher gross profit in 2019 at \$97125 as compared to the gross profit in 2018 at \$87150,

the profit for the year for 2018 is still higher than the profit for the year in 2019 on absolute terms.

The significant jump is due to the a significant increase in expenses from \$37350 in 2018 to \$57750 in 2019.

In terms of both absolute and profitability figures, Fatin's expansion plans is not as effective at generating profit in 2019 compared to 2018 with the new locations and increasing cost of goods as well as staff costs.

## (d) Any two:

(c)

Move to a cheaper location

Narrow down a supplier for a long term relationship

Purchase goods in bulk for trade discount

Evaluate iif a retail business truly requires a high level of personal service as differentiator Automate labour-intensive processes to save on staff costs

4a) Rent income = \$12,500 - \$950 + \$1,200

Wages expense = \$21,000 - \$320 + 410

b)

Wages expense A/C

|        | 0 1 ,                 |        |        |                       |  |
|--------|-----------------------|--------|--------|-----------------------|--|
| Date   | Particulars           | Dr(\$) | Cr(\$) | Bal(\$)               |  |
| 2015   |                       |        |        |                       |  |
| Jul 1  | Accrued wages expense |        | 320    | 320 Cr                |  |
| 2016   |                       |        |        |                       |  |
| Jun 30 | Cash at bank          | 2100   |        | 1 <mark>780</mark> Dr |  |
|        | Accrued wages expense | 410    |        | 2190 Dr               |  |
|        | Profit and loss       |        | 2190   | 0                     |  |

- c) Matching concept. Expenses incurred is matched against income earned in the same accounting period to find the accurate profit
- d) General ledger
- e) Uses of general journal (any two from):

Correction of error

Balance day adjustments

Withdrawal of goods for personal use

Contribution of capital in all assets other than cash

- 5a) Cash discount is given to encourage prompt payment
- b) Invoice
- c) Purchases returns journal

d)

| Trade payable contro <mark>l - Yi</mark> Ling |  |        |        |           |  |
|---|--|--------|--------|-----------|--|
| Date  | Particulars                                  | Dr(\$) | Cr(\$) | Bal(\$)   |  |
| 2019  |  |        |        |           |  |
| Aug 1   | Balance b/d                                  |        |        | 5,700 Cr  |  |
| 2   | Inventory (90% x 8,000)                      |        | 7,200  | 12,900 Cr |  |
| 10  | Cash at bank (98% x 5700)                    | 5586   |        | 7,314 Cr  |  |
|   | Discount rec <mark>eived (2% x 570</mark> 0) | 114    |        | 7,200 Cr  |  |
| 15  | Inventory (90% x 500)                        | 450    |        | 6,750 Cr  |  |
|   |  |        |        |           |  |
| Sept 1  | Balance b/d                                  |        |        | 6,750 Cr  |  |

e) owners are two separate entities. Transactions are recorded from the business point of view.