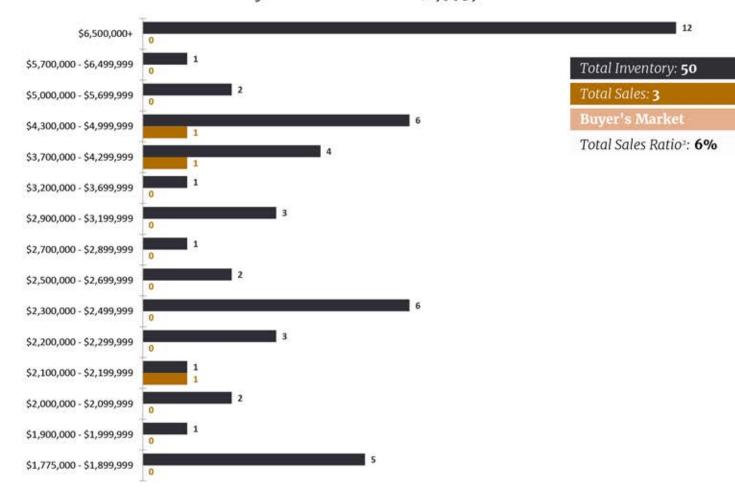


OAKVILLE

LUXURY INVENTORY VS. SALES | FEBRUARY 2021

Inventory — Sales

Luxury Benchmark Price 1: \$1,775,000



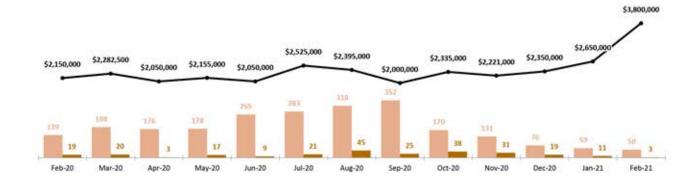
Beds ³ -Range-	Price -Median Sold-	DOM -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0-1 Bedrooms	NA	NA	NA	0	1	0%
2 Bedrooms	NA	NA	NA	0	0	NA
3 Bedrooms	NA	NA	NA	0	2	0%
4 Bedrooms	\$2,178,888	56	5	1	20	5%
5 Bedrooms	\$4,340,000	11	5	2	22	9%
6+ Bedrooms	NA	NA	NA	0	5	0%

The luxury threshold price is set by The Institute for Luxury Home Marketing. Sales Ratio defines market speed and market type: Buyer's < 14.5%;

Balanced >= 14.5 to < 20.5%; Seller's >= 20.5% plus. If >100% MLS data reported previous month's sales exceeded current inventory.

13-MONTH LUXURY MARKET TREND4





MEDIAN DATA REVIEW | FEBRUARY

TOTAL INVENTORY

Feb. 2020 Feb. 2021

139 50

VARIANCE: -64%

SALE PRICE PER SQFT.

Feb. 2020 Feb. 2021

\$703

N/A

VARIANCE: N/A

TOTAL SOLDS

Feb. 2020 Feb. 2021

19

VARIANCE: -84%

SALE TO LIST PRICE RATIO

Feb. 2020 Feb. 2021

96.90%

95.29%

VARIANCE: -2%

SALES PRICE

Feb. 2020 Feb. 2021

\$2.15m \$3.80m

VARIANCE: 77%

DAYS ON MARKET

Feb. 2020 Feb. 2021

27

16

VARIANCE: -41%

OAKVILLE MARKET SUMMARY | FEBRUARY 2021

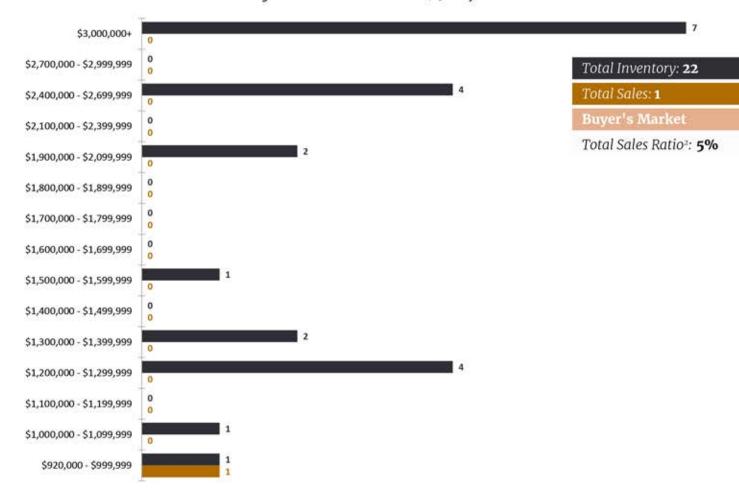
- The Oakville single-family luxury market is a Buyer's Market with a 6% Sales Ratio.
- Homes sold for a median of 95.29% of list price in February 2021.
- The most active price band is \$2,100,000-\$2,199,999, where the sales ratio is 100%.
- The median luxury sales price for single-family homes is \$3,800,000.
- The median days on market for February 2021 was 16 days, down from 27 in February 2020.

OAKVILLE

LUXURY INVENTORY VS. SALES | FEBRUARY 2021

Inventory — Sales

Luxury Benchmark Price1: \$920,000



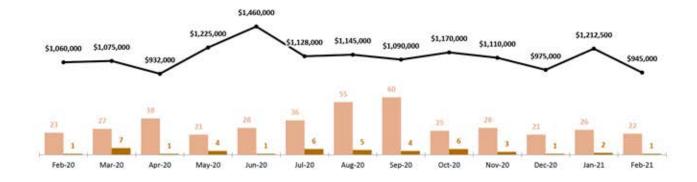
Beds ³ -Range-	Price -Median Sold-	DOM -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory
0-1 Bedrooms	NA	NA	NA	0	0	NA
2 Bedrooms	\$945,000	111	2	1	17	6%
3 Bedrooms	NA	NA	NA	0	3	0%
4 Bedrooms	NA	NA	NA	0	2	0%
5 Bedrooms	NA	NA	NA	0	0	NA
6+ Bedrooms	NA	NA	NA	0	0	NA

The luxury threshold price is set by The Institute for Luxury Home Marketing. Sales Ratio defines market speed and market type: Buyer's < 14.5%;

Balanced >= 14.5 to < 20.5%; Seller's >= 20.5% plus. If >100% MLS data reported previous month's sales exceeded current inventory.

13-MONTH LUXURY MARKET TREND4





MEDIAN DATA REVIEW | FEBRUARY

TOTAL INVENTORY

Feb. 2020 Feb. 2021

23 22

VARIANCE: -4%

SALE PRICE PER SQFT.

Feb. 2020 Feb. 2021

\$530

N/A

VARIANCE: N/A

TOTAL SOLDS

Feb. 2020 Feb. 2021

1

1

VARIANCE: 0%

SALE TO LIST PRICE RATIO

Feb. 2020 Feb. 2021

96.45% 96.44%

VARIANCE: 0%

SALES PRICE

Feb. 2020 Feb. 2021

\$1.06m

\$945k

VARIANCE: -11%

DAYS ON MARKET

Feb. 2020 Feb. 2021

17

111

VARIANCE: 553%

OAKVILLE MARKET SUMMARY | FEBRUARY 2021

- The Oakville attached luxury market is a Buyer's Market with a 5% Sales Ratio.
- Homes sold for a median of 96.44% of list price in February 2021.
- The most active price band is \$920,000-\$999,999, where the sales ratio is 100%.
- The median luxury sales price for attached homes is \$945,000.
- · The median days on market for February 2021 was 111 days, up from 17 in February 2020.