

When should you use a disclaimer? Which one should you use? Take the guesswork out. Keep these common scenarios and corresponding disclaimers in mind as you share the Opportunity.

Hint: If what you're saying or sharing **isn't** typical of the average Associate (a Regional Director with an average yearly income of \$305.47), you'll need a disclaimer!

A

"I'm getting paid!"

- MEI
- Weekly Bonuses
- Compensation Plan
- Paying off debt
- Financial freedom
- Quit your 9-5 job

In 2020, the average Associate was a Regional Director and their income was \$305.47; the median of all our Associates' income was \$100 while their average income was \$1,495.46. In comparison, Engaged Associates earned \$2,276. To learn more about earnings and "average" versus "Engaged" Associates, please visit wekynect.com/incomedisclosure.

B

"I'm living my best life!"

- Luxury items or homes
- Travel through Kynect
- Car programs

In 2020 approximately .62% of Kynect's Independent Associates qualified for Kynect's Lifetime Achievement Bonus. For additional information on Associate income, please visit wekynect.com/incomedisclosure.