





THE BLUE MOUNTAINS REAL ESTATE

MARKET SNAPSHOT: 2023 IN REVIEW



FOURTH QUARTER SALES

-41% FROM 2022 -25% FROM 2022 -16% FROM 2022 -21% FROM 2022



VOLUME SALES \$44,198,800



SALES/LISTINGS RATIO 23%

AVERAGE SALE PRICE \$1,052,352





42







ANNUAL SALES

-31% FROM 2022 -16% FROM 2022 -13% FROM 2022

-18% FROM 2022



VOLUME SALES \$286,451,400



UNIT SALES

256

SALES/LISTINGS RATIO

30%





\$1,118,951

-5%

+38% FROM 2022



-23% FROM 2022 -24% FROM 2022 -56% FROM 2022



UNIT SALES UNDER \$500K



\$500K-\$799K

62

UNIT SALES \$\$800K-\$999K



UNIT SALES \$1M-\$1.499M 65



UNIT SALES \$1.5M-\$1.499 29



UNIT SALES \$2M+

















2023 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



-21% FROM 2022 +19 DAYS FROM 2022

-17% FROM 2022



VOLUME SALES \$214,717,000



AVERAGE DAYS-ON-MARKET 51



SALE PRICE

\$1,512,092





142







CONDOMINIUMS

-9% FROM 2022





-7% FROM 2022



VOLUME SALES \$43,858,500





AVERAGE DAYS-**ON-MARKET**

46



AVERAGE SALE PRICE \$541,463





TOWNHOUSES

-31% FROM 2022

-17% FROM 2022







VOLUME SALES \$27,875,900



UNIT SALES 33



AVERAGE DAYS-ON-MARKET 46



AVERAGE SALE PRICE \$844,724







