



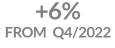


COLLINGWOOD REAL ESTATE

MARKET SNAPSHOT: 2023 IN REVIEW



FOURTH QUARTER SALES



VOLUME SALES \$80,955,850

+18% FROM Q4/2022



-12% FROM Q4/2022

SALES/LISTINGS **RATIO**

36%

-10% FROM Q4/2022







ANNUAL SALES



VOLUME SALES \$390,571,952

-8%

FROM 2022



+.01% FROM 2022



UNIT SALES 468

-8% FROM 2022



SALES/LISTINGS **RATIO** 37%



-9% FROM 2022



AVERAGE SALE PRICE \$834,555



-33%

FROM 2022

+57% FROM 2022



UNIT SALES UNDER \$500K 69

+22% FROM 2022



UNIT SALES \$500K-\$799K 196

-26% FROM 2022



UNIT SALES \$800K-\$999K 91



UNIT SALES \$1M-\$1.499M 86



-7%

FROM 2022



UNIT SALES \$1.5M-\$1.999M 18



-47%

UNIT SALES \$2M+ 8









2023 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



VOLUME SALES

\$248,569,552

+2% FROM 2022

UNIT SALES 269

+10 DAYS FROM 2022

AVERAGE DAYS-ON-MARKET 34 **-13%** FROM 2022



AVERAGE SALE PRICE \$924,050



CONDOMINIUMS







-33% FROM 2022



UNIT SALES

97



+28 DAYS FROM 2022



AVERAGE DAYS-ON-MARKET 53

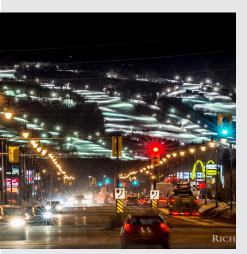


-3% FROM 2022



AVERAGE SALE PRICE \$644,541





TOWNHOUSES

+7% FROM 2022



VOLUME SALES **\$79,481,900**

+11% FROM 2022



UNIT SALES 102

+19 DAYS FROM 2022



AVERAGE DAYS-ON-MARKET 43 **-4%** FROM 2022



AVERAGE SALE PRICE \$779,234

