



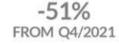


THE BLUE MOUNTAINS REAL ESTATE

MARKET SNAPSHOT: 2022 IN REVIEW



FOURTH QUARTER 2022



-54% FROM Q4/2021

-47% FROM Q4/2021

+7% FROM Q4/2021



VOLUME SALES \$74,628,400



UNITSALES

57

SALES/LISTINGS RATIO

40%



SALE PRICE \$1,309,270











2022 ANNUAL TOTALS

-27% FROM 2021

-41% FROM 2021

-30% FROM 2021

+24% FROM 2021



VOLUME SALES \$416,533,325

UNIT SALES

304

SALES/LISTINGS **RATIO** 43%

AVERAGE SALE PRICE

\$1,370,175



-56% FROM 2021

-61% FROM 2021

-52% FROM 2021

-28% FROM 2021

-28% FROM 2021

+6% FROM 2021



UNIT SALES UNDER \$500K 41



UNITSALES \$500K-\$799K \$800K-\$999K 38

UNITSALES \$1M-\$1.499M 85

UNITSALES

\$1.5M-\$1.999M 38

UNIT SALES \$2M+ 57





45









2022 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



-31% FROM 2021

+39% FROM 2021

+17% FROM 2021



VOLUME SALES \$327,920,843



UNIT SALES

181

AVERAGE DAYS-**ON-MARKET**















CONDOMINIUMS

-57% FROM 2021





+5% FROM 2021



VOLUME SALES \$48,292,394



AVERAGE DAYS-**ON-MARKET** 38



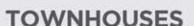
AVERAGE SALE PRICE \$581,354





83















VOLUME SALES \$40,360,088



UNIT SALES 40



AVERAGE DAYS-**ON-MARKET** 24



AVERAGE SALE PRICE \$1,009,002





