



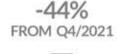


SOUTHERN GEORGIAN BAY REAL ESTATE

MARKET SNAPSHOT: 2022 IN REVIEW



FOURTH QUARTER 2022



-41% FROM Q4/2021

-44% FROM Q4/2021

-4% FROM Q4/2021



VOLUME SALES \$282,507,516



SALES/LISTINGS RATIO 47%

AVERAGE SALE PRICE \$920,220





307







2022 ANNUAL TOTALS

-31% FROM 2021



-38% FROM 2021



+11% FROM 2021



VOLUME SALES \$1,610,600,893



SALES/LISTINGS **RATIO** 44%

AVERAGE SALE PRICE



1648

\$977,306

-63% FROM 2021

-46% FROM 2021

-24% FROM 2021

-17% FROM 2021

-17% FROM 2021

-18% FROM 2021



UNIT SALES UNDER \$500K 152



UNIT SALES \$500K-\$799K 609



UNITSALES \$800K-\$999K 361



UNIT SALES \$1M-\$1.499M 327



UNITSALES \$1.5M-\$1.999M 106



UNIT SALES \$2M+ 93











2022 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



VOLUME SALES \$1,320,446,084



-36% FROM 2021



UNIT SALES

1231



+35% FROM 2021



AVERAGE DAYS-ON-MARKET 27



+10%

FROM 2021

AVERAGE SALE PRICE \$1,072,661



CONDOMINIUMS

-43% FROM 2021



VOLUME SALES \$133,606,616



-47% FROM 2021



UNIT SALES
218



EQUAL TO 2021



AVERAGE DAYS-ON-MARKET 30



+9% FROM 2021



AVERAGE SALE PRICE \$612,874



TOWNHOUSES

-26% FROM 2021



VOLUME SALES \$156,548,193



-33% FROM 2021



UNIT SALES
199



+47% FROM 2021



AVERAGE DAYS-ON-MARKET 22





AVERAGE SALE PRICE \$786,674