





THE BLUE MOUNTAINS REAL ESTATE

MARKET SNAPSHOT: 2020 IN REVIEW



FOURTH QUARTER 2020



+69% FROM Q4-2019

+48% FROM Q4-2019

+34% FROM Q4-2019



VOLUME SALES \$140,067,273



SALES/LISTINGS UNITSALES **RATIO** 144 105%



AVERAGE SALE PRICE \$972,689



2020 ANNUAL TOTALS

+80% FROM 2019

+43% FROM 2019

+19% FROM 2019

+26% FROM 2019



VOLUME SALES \$454,324,944

UNIT SALES

506

SALES/LISTINGS RATIO 73%

AVERAGE SALE PRICE \$897,875

-9% FROM 2019

+6% FROM 2019 +12%

+129% FROM 2019

+123% FROM 2019

+176% FROM 2019



UNITSALES UNDER \$300K 42

UNIT SALES \$300K-\$499K 94

FROM 2019



UNITSALES \$500K-\$799K 136



UNITSALES \$800K-\$999K 78



UNITSALES \$1M-\$1,499M 87



UNIT SALES \$1.5M+ 69







2020 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES

+84% FROM 2019

+44% FROM 2019

-8% FROM 2019

+28% FROM 2019

VOLUME SALES \$352,759,786 UNIT SALES 297

AVERAGE DAYS-**ON-MARKET** 56

AVERAGE SALE PRICE \$1,187,743





CONDOS/TOWNS

+68% FROM 2019

+41% FROM 2019

-38% FROM 2019

+19% FROM 2019



VOLUME SALES \$101,565,158



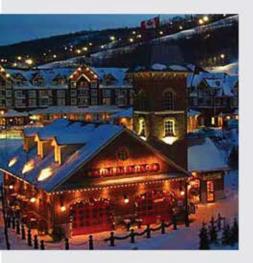
209

AVERAGE DAYS-**ON-MARKET**

43

AVERAGE SALE PRICE

\$485,958



RESIDENTIAL LAND

+102% FROM 2019

+112% FROM 2019

-13% FROM 2019

-5% FROM 2019



VOLUME SALES \$27,489,000

AVERAGE DAYS-**UNIT SALES** 55

ON-MARKET 93

AVERAGE SALE PRICE

\$499,800





